

## 40 Names in 4 Minutes

You might be thinking 40 sounds like too many names, but this is to help you brainstorm possible donors. After your brainstorm, you can look over the list and think about who would be appropriate to connect with.

Grab a pen and fill in the list below!

4 Relatives	4 People you do business with (bank, store, salon, etc.)
4 Friends	4 People who have asked you to sit on a committee
4 Co-Workers	4 Spouses' co-workers or their spouses
4 Neighbors	4 Previous co-workers/neighbors
4 Church, Temple, or social group contacts	4 Contacts through your children (PTA, scouts, dancing, sports, teachers, nieces, nephews)
4 People who have donated/attended a Gala	4 Contacts from LinkedIn
4 Potential Sponsors	4 Others